

J. Front Retailing Consolidated Business Report February 2013

1. Sales by Segment (% change year on year)

	Feb	Total Sep to Feb
Department Store Business	3.2 [4.6]	2.6 [2.7]
Parco Business	—	—
Supermarket Business	(13.5)	(9.1)
Wholesale Business	(2.8)	23.1
Credit Business	4.1	4.4
Other Businesses	(15.0)	7.8
Total Consolidated	24.7	30.8

(Notes) · Parco Co., Ltd. and its five subsidiaries became our consolidated subsidiaries on August 27, 2012 and Parco Business was added as a new segment in September 2012.
 · YoY sales growth excluding Parco Business was down 0.7% in February while up 2.5% in total for September to February.
 · Sales of Parco Business were down 1.6% YoY in February while up 0.4% YoY in total for September to February.
 · Figures in parentheses in Department Store Business are like-for-like changes excluding year-earlier sales of Daimaru LaLaport Yokohama and Shinnagata stores (both closed on January 31, 2013).

2. Sales of Department Store Business

a) Sales and Customer Traffic of Each Store (% change year on year)

Store	Feb		Total Sep to Feb	
	Sales	Customer traffic	Sales	Customer traffic
Daimaru Shinsaibashi	(2.3)	1.8	(2.6)	1.5
Daimaru Umeda	(3.6)	(1.4)	(0.7)	(0.7)
Daimaru Tokyo	31.5	32.7	33.7	41.5
Daimaru Urawa Parco	1.3	3.1	0.1	1.2
Daimaru Kyoto	0.5	0.9	(0.4)	1.2
Daimaru Yamashina	(3.6)	(3.8)	(1.0)	(1.0)
Daimaru Kobe	6.2	11.2	5.4	7.0
Daimaru Suma	5.5	(0.9)	1.1	0.2
Daimaru Ashiya	(5.4)	(5.4)	(2.8)	(4.9)
Daimaru Sapporo	0.1	(0.7)	0.9	(0.5)
Matsuzakaya Nagoya	10.6	17.3	2.6	18.3
Matsuzakaya Ueno	7.1	(1.2)	(1.6)	(2.2)
Matsuzakaya Shizuoka	(1.7)	0.5	(0.9)	0.7
Matsuzakaya Ginza	20.1	(9.4)	(4.7)	(15.0)
Matsuzakaya Takatsuki	(0.2)	(9.4)	(1.4)	(7.2)
Matsuzakaya Toyota	1.7	2.2	2.0	2.7
Total Daimaru Matsuzakaya	5.3	5.0	3.2	5.8
Hakata Daimaru	1.0	(5.2)	(0.2)	(5.2)
Shimonoseki Daimaru	(0.7)	1.6	(2.6)	(0.5)
Kochi Daimaru	(0.1)	(0.8)	(1.2)	(1.3)
Total Department Store Business	4.6	4.1	2.7	4.8

b) Daimaru Matsuzakaya Sales by Merchandise Category (% change year on year)

Merchandise Category	Feb	Total Sep to Feb
Men's clothing	4.9	2.6
Women's clothing	8.5	6.6
Children's clothing	(3.4)	(0.1)
Other clothing	0.2	5.0
Total clothing	6.8	5.4
Accessories	1.8	(1.4)
Cosmetics	(1.6)	2.7
Fine arts/jewelry/precious metals	7.5	3.4
Other general goods	13.9	7.1
Total general goods	3.7	3.4
Furniture	3.8	(9.8)
Electric appliances	17.3	11.6
Other household goods	0.6	4.0
Total household goods	2.0	0.8
Perishable foods	(6.9)	(2.2)
Confectionary	3.5	2.3
Delicatessen	10.7	8.7
Other foods	12.1	1.6
Total foods	4.6	2.7
Restaurants & cafés	5.1	4.5
Services	(29.6)	(25.4)
Others	12.2	0.7
Total	5.3	3.2

(Notes) · The comparison was made by excluding year-earlier sales of Daimaru LaLaport Yokohama and Shinnagata stores (both closed on January 31, 2013).
 · Compared to year-earlier sales including the two stores above, total sales of Daimaru Matsuzakaya Department Stores and Department Store Business were up 3.6% and 3.2% respectively in February.
 · Compared to year-earlier sales including February sales of the two stores above, total sales of Daimaru Matsuzakaya Department Stores and Department Store Business were up 3.0% and 2.6% respectively in total for September to February.