

J. Front Retailing Consolidated Business Report December 2015

1. Sales by Segment (% change year on year)

| | Dec | Total Sep to Dec |
|---------------------------|--------------|------------------|
| Department Store Business | 0.1 | 0.9 |
| Parco Business | 1.4 | 1.9 |
| Wholesale Business | (21.0) | (11.7) |
| Credit Business | 6.4 | 5.6 |
| Other Businesses | 7.6 | 13.4 |
| Total Consolidated | (0.3) | 1.2 |

2. Sales of Department Store Business

a) Sales and Customer Traffic of Each Store (% change year on year)

| Store | Dec | | Total Sep to Dec | |
|----------------------------------------|------------|------------------|------------------|------------------|
| | Sales | Customer traffic | Sales | Customer traffic |
| Daimaru Shinsaibashi | 6.5 | 6.2 | 9.7 | 4.1 |
| Daimaru Umeda | (0.7) | (4.4) | 0.3 | (4.2) |
| Daimaru Tokyo | 4.8 | 1.4 | 4.7 | 1.5 |
| Daimaru Urawa Parco | (13.5) | (14.2) | (7.0) | (7.3) |
| Daimaru Kyoto | (0.6) | (0.9) | (0.6) | (2.3) |
| Daimaru Yamashina | (3.0) | (2.5) | (2.5) | (2.8) |
| Daimaru Kobe | (1.8) | (3.8) | (0.2) | (2.3) |
| Daimaru Suma | (6.8) | (4.5) | (4.7) | (3.9) |
| Daimaru Ashiya | (3.4) | 3.6 | (3.0) | 3.4 |
| Daimaru Sapporo | 1.3 | (0.5) | 0.4 | (2.5) |
| Matsuzakaya Nagoya | (0.7) | 7.2 | (0.5) | 2.6 |
| Matsuzakaya Ueno | (2.9) | (1.6) | (2.6) | (0.6) |
| Matsuzakaya Shizuoka | (5.6) | (1.5) | (3.8) | (2.2) |
| Matsuzakaya Takatsuki | (1.9) | (5.3) | (3.6) | (4.8) |
| Matsuzakaya Toyota | (0.2) | 5.1 | 0.3 | 3.7 |
| Total Daimaru Matsuzakaya | 0.3 | (0.1) | 1.1 | (0.7) |
| Hakata Daimaru | 0.3 | 1.2 | 1.4 | (1.4) |
| Shimonoseki Daimaru | (3.6) | (5.1) | (5.9) | (6.5) |
| Kochi Daimaru | (2.9) | (5.9) | (4.2) | (7.1) |
| Total Department Store Business | 0.1 | (0.2) | 0.9 | (1.0) |

b) Daimaru Matsuzakaya Sales by Merchandise Category (% change year on year)

| Merchandise Category | Dec | Total Sep to Dec |
|-----------------------------------|--------------|------------------|
| Men's clothing | (4.1) | (4.3) |
| Women's clothing | (1.7) | (1.1) |
| Children's clothing | 0.5 | 0.0 |
| Other clothing | (6.8) | (5.5) |
| Total clothing | (2.2) | (1.8) |
| Accessories | 2.3 | 1.5 |
| Cosmetics | 16.6 | 18.4 |
| Fine arts/jewelry/precious metals | 7.7 | 16.5 |
| Other general goods | 5.7 | 10.3 |
| Total general goods | 10.7 | 16.7 |
| Furniture | (1.1) | (1.4) |
| Electric appliances | (58.6) | (48.9) |
| Other household goods | (8.8) | (8.0) |
| Total household goods | (9.5) | (8.3) |
| Perishable foods | (2.4) | (2.6) |
| Confectionary | 2.4 | 1.4 |
| Delicatessen | 2.5 | 0.6 |
| Other foods | (2.3) | (1.0) |
| Total foods | 0.1 | (0.2) |
| Restaurants & cafés | 0.2 | 1.3 |
| Services | 10.0 | 5.5 |
| Others | (4.3) | (2.1) |
| Total | 0.3 | 1.1 |

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