

J. Front Retailing Consolidated Business Report September 2013

1. Sales by Segment (% change year on year)

	Sep
Department Store Business	(0.6) [2.0] Note 2
Parco Business	0.0
Wholesale Business	(1.5)
Credit Business	6.9
Other Businesses	12.1
Total Consolidated	(8.4)
(Excluding Supermarket Business)	0.3 Note 1

- Notes: 1. Supermarket Business was excluded from consolidation in March 2013. Excluding year-earlier sales of Supermarket Business, consolidated total sales increased 0.3% year on year.
 2. The figure in square brackets in Department Store Business is on a like-for-like basis excluding Daimaru LaLaport Yokohama and Daimaru Shinnagata stores (both closed on January 31, 2013) and Matsuzakaya Ginza store (closed on June 30, 2013 due to the redevelopment of Ginza area and rebuilding).

2. Sales of Department Store Business

a) Sales and Customer Traffic of Each Store (% change year on year)

Store	Sep	
	Sales	Customer traffic
Daimaru Shinsaibashi	4.2	(2.5)
Daimaru Umeda	(6.7)	(7.6)
Daimaru Tokyo	5.6	(4.1)
Daimaru Urawa Parco	2.7	3.4
Daimaru Kyoto	0.9	(2.7)
Daimaru Yamashina	(2.4)	(2.6)
Daimaru Kobe	2.1	(5.7)
Daimaru Suma	2.4	(0.4)
Daimaru Ashiya	7.7	1.5
Daimaru Sapporo	7.1	1.4
Matsuzakaya Nagoya	5.3	7.2
Matsuzakaya Ueno	(3.2)	(1.2)
Matsuzakaya Shizuoka	(1.9)	(4.7)
Matsuzakaya Takatsuki	(0.1)	2.2
Matsuzakaya Toyota	(6.4)	(0.1)
Total Daimaru Matsuzakaya	2.1	(2.3)
Hakata Daimaru	0.9	(1.7)
Shimonoseki Daimaru	1.7	1.3
Kochi Daimaru	1.6	(2.4)
Total Department Store Business	2.0	(2.2)

b) Daimaru Matsuzakaya Sales by Merchandise Category (% change year on year)

Merchandise Category	Sep
Men's clothing	2.2
Women's clothing	3.0
Children's clothing	8.7
Other clothing	16.0
Total clothing	3.7
Accessories	1.9
Cosmetics	(1.5)
Fine arts/jewelry/precious metals	7.4
Other general goods	13.7
Total general goods	3.7
Furniture	11.4
Electric appliances	(11.4)
Other household goods	3.9
Total household goods	4.7
Perishable foods	0.5
Confectionary	2.0
Delicatessen	1.4
Other foods	2.5
Total foods	1.6
Restaurants & cafés	(3.5)
Services	28.8
Others	(15.2)
Total	2.1

- Notes: • The comparison of total sales was made on a like-for-like basis excluding Daimaru LaLaport Yokohama and Shinnagata stores (both closed on January 31, 2013) and Matsuzakaya Ginza store (closed on June 30, 2013 due to the redevelopment of Ginza area and rebuilding).
 • Compared to year-earlier sales including the three stores above, total sales of Daimaru Matsuzakaya Department Stores and Department Store Business were down 0.9% and 0.6% respectively in September.

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