



J. Front Retailing Consolidated Business Report November 2013

1. Sales by Segment (% change year on year)

	Nov	Total Sep to Nov
Department Store Business	1.6 [4.3] ^{Note2}	(1.0) [1.6] ^{Note2}
Parco Business	2.0	(1.3)
Wholesale Business	(12.5)	(4.0)
Credit Business	18.6	13.0
Other Businesses	7.9	4.8
Total Consolidated	(6.2)	(8.5)
(Excluding Supermarket Business)	1.4 ^{Note 1}	(0.6) ^{Note1}

Notes: 1. Supermarket Business was excluded from consolidation in March 2013. Compared to year-earlier sales excluding Supermarket Business, consolidated total sales were up 1.4% in November and down 0.6% in total for September to November.

2. Figures in square brackets in Department Store Business are on a like-for-like basis excluding Daimaru LaLaport Yokohama and Daimaru Shinnagata stores (both closed on January 31, 2013) and Matsuzakaya Ginza store (closed on June 30, 2013 for the redevelopment of Ginza area and rebuilding).

2. Sales of Department Store Business

a) Sales and Customer Traffic of Each Store (% change year on year)

Store	Nov		Total Sep to Nov	
	Sales	Customer traffic	Sales	Customer traffic
Daimaru Shinsaibashi	6.4	(1.0)	3.6	(2.5)
Daimaru Umeda	3.1	(0.1)	(4.3)	(6.0)
Daimaru Tokyo	3.1	(6.9)	0.3	(10.3)
Daimaru Urawa Parco	2.7	5.2	2.2	3.4
Daimaru Kyoto	1.1	(2.0)	(0.7)	(3.6)
Daimaru Yamashina	0.1	(0.4)	(1.0)	(1.0)
Daimaru Kobe	4.7	(3.9)	1.7	(6.2)
Daimaru Suma	10.1	4.9	4.8	2.1
Daimaru Ashiya	1.0	1.4	1.1	0.4
Daimaru Sapporo	4.1	0.4	3.8	0.3
Matsuzakaya Nagoya	10.4	5.4	6.9	4.3
Matsuzakaya Ueno	4.2	8.8	0.2	2.1
Matsuzakaya Shizuoka	6.3	7.5	2.0	0.9
Matsuzakaya Takatsuki	(0.7)	3.6	(2.2)	1.6
Matsuzakaya Toyota	1.8	3.2	(1.2)	1.4
Total Daimaru Matsuzakaya	5.1	(0.2)	1.9	(3.2)
Hakata Daimaru	(1.5)	(2.3)	(0.2)	(1.9)
Shimonoseki Daimaru	(1.2)	(1.2)	(2.6)	(2.4)
Kochi Daimaru	0.7	(0.4)	(1.0)	(2.1)
Total Department Store Business	4.3	(0.4)	1.6	(3.1)

b) Daimaru Matsuzakaya Sales by Merchandise Category (% change year on year)

Merchandise Category	Nov	Total Sep to Nov
Men's clothing	2.8	(0.3)
Women's clothing	6.3	1.3
Children's clothing	8.6	7.4
Other clothing	4.0	4.6
Total clothing	5.6	1.5
Accessories	10.3	3.2
Cosmetics	3.4	(0.1)
Fine arts/jewelry/precious metals	30.5	22.8
Other general goods	7.5	7.1
Total general goods	16.0	10.9
Furniture	18.1	14.1
Electric appliances	(10.5)	(10.7)
Other household goods	0.8	0.3
Total household goods	4.0	2.7
Perishable foods	(2.4)	(1.6)
Confectionary	1.8	0.5
Delicatessen	1.4	(0.3)
Other foods	0.8	3.0
Total foods	0.6	0.3
Restaurants & cafés	(1.7)	(4.3)
Services	4.4	18.5
Others	(10.7)	(10.1)
Total	5.1	1.9

Notes: *The comparison of total sales was made on a like-for-like basis excluding Daimaru LaLaport Yokohama and Daimaru Shinnagata stores (both closed on January 31, 2013) and Matsuzakaya Ginza store (closed on June 30, 2013 for the redevelopment of Ginza area and rebuilding).

*Compared to year-earlier sales including the three stores above, total sales of Daimaru Matsuzakaya Department Stores and Department Store Business were up 2.0% and 1.6% respectively in November and both down 1.0% in total for September to November.