

J. Front Retailing Consolidated Business Report December 2013

1. Sales by Segment (% change year on year)

	Dec	Total Sep to Dec
Department Store Business	0.7 [3.2] ^{Note2}	(0.4) [2.2] ^{Note2}
Parco Business	0.7	(0.7)
Wholesale Business	(17.7)	(7.8)
Credit Business	19.1	14.7
Other Businesses	1.3	3.9
Total Consolidated	(7.0)	(8.0)
(Excluding Supermarket Business)	(0.1) ^{Note 1}	(0.4) ^{Note1}

- Notes: 1. Supermarket Business was excluded from consolidation in March 2013. Compared to year-earlier sales excluding Supermarket Business, consolidated total sales decreased 0.1% in December and 0.4% in total for September to December.
 2. Figures in square brackets in Department Store Business are on a like-for-like basis excluding Daimaru LaLaport Yokohama and Daimaru Shinnagata stores (both closed on January 31, 2013) and Matsuzakaya Ginza store (closed on June 30, 2013 for the redevelopment of Ginza area and rebuilding).

2. Sales of Department Store Business

a) Sales and Customer Traffic of Each Store (% change year on year)

Store	Dec		Total Sep to Dec	
	Sales	Customer traffic	Sales	Customer traffic
Daimaru Shinsaibashi	(1.2)	(4.0)	1.8	(2.9)
Daimaru Umeda	6.6	1.0	(0.8)	(4.0)
Daimaru Tokyo	8.0	2.0	2.7	(7.1)
Daimaru Urawa Parco	1.5	3.2	2.0	3.3
Daimaru Kyoto	1.3	(0.1)	(0.0)	(2.6)
Daimaru Yamashina	(2.6)	(0.1)	(1.6)	(0.7)
Daimaru Kobe	3.3	(5.4)	2.3	(6.0)
Daimaru Suma	5.0	(1.0)	4.9	1.2
Daimaru Ashiya	0.5	0.1	0.9	0.3
Daimaru Sapporo	5.1	0.2	4.2	0.3
Matsuzakaya Nagoya	6.5	9.1	6.8	5.7
Matsuzakaya Ueno	1.8	1.8	0.8	2.0
Matsuzakaya Shizuoka	4.5	7.4	2.9	2.7
Matsuzakaya Takatsuki	(2.2)	1.6	(2.2)	1.6
Matsuzakaya Toyota	(0.1)	3.8	(0.8)	2.1
Total Daimaru Matsuzakaya	3.6	0.9	2.5	(2.0)
Hakata Daimaru	1.4	(0.4)	0.4	(1.4)
Shimonoseki Daimaru	(0.2)	(2.0)	(1.8)	(2.2)
Kochi Daimaru	(1.5)	(2.1)	(1.2)	(2.1)
Total Department Store Business	3.2	0.7	2.2	(2.0)

b) Daimaru Matsuzakaya Sales by Merchandise Category (% change year on year)

Merchandise Category	Dec	Total Sep to Dec
Men's clothing	(1.3)	(0.6)
Women's clothing	6.2	2.7
Children's clothing	12.3	8.9
Other clothing	(1.6)	2.7
Total clothing	4.7	2.4
Accessories	7.6	4.6
Cosmetics	2.5	0.7
Fine arts/jewelry/precious metals	23.3	23.0
Other general goods	(4.1)	3.4
Total general goods	12.1	11.3
Furniture	15.6	14.6
Electric appliances	(18.0)	(13.3)
Other household goods	11.7	4.0
Total household goods	11.0	5.4
Perishable foods	(3.5)	(2.6)
Confectionary	3.8	1.9
Delicatessen	1.0	0.2
Other foods	1.4	2.1
Total foods	0.8	0.6
Restaurants & cafés	(0.2)	(3.2)
Services	25.8	20.2
Others	(18.9)	(13.0)
Total	3.6	2.5

- Notes: *The comparison of total sales was made on a like-for-like basis excluding Daimaru LaLaport Yokohama and Daimaru Shinnagata stores (both closed on January 31, 2013) and Matsuzakaya Ginza store (closed on June 30, 2013 for the redevelopment of Ginza area and rebuilding).
 *Compared to year-earlier sales including the three stores above, total sales of Daimaru Matsuzakaya Department Stores and Department Store Business were both up 0.7% in December, while both down 0.4% in total for September to December.