

J. Front Retailing Consolidated Business Report March 2014

1. Sales by Segment (% change year on year)

	Mar
Department Store Business	33.1 [35.1]
Parco Business	12.1
Wholesale Business	2.5
Credit Business	44.5
Other Businesses	73.5
Total Consolidated	28.9

Note: *Figure in square brackets in Department Store Business is on a like-for-like basis excluding Matsuzakaya Ginza store (closed on June 30, 2013 for the redevelopment of Ginza area and rebuilding).

2. Sales of Department Store Business

a) Sales and Customer Traffic of Each Store (% change year on year)

Store	Mar	
	Sales	Customer traffic
Daimaru Shinsaibashi	36.4	2.9
Daimaru Umeda	24.3	0.2
Daimaru Tokyo	25.1	1.0
Daimaru Urawa Parco	3.5	0.5
Daimaru Kyoto	39.5	4.0
Daimaru Yamashina	3.2	(3.4)
Daimaru Kobe	44.4	1.8
Daimaru Suma	6.9	(2.0)
Daimaru Ashiya	10.5	0.6
Daimaru Sapporo	23.4	(0.7)
Matsuzakaya Nagoya	57.2	2.4
Matsuzakaya Ueno	29.5	4.7
Matsuzakaya Shizuoka	48.6	14.1
Matsuzakaya Takatsuki	19.2	2.0
Matsuzakaya Toyota	18.7	3.7
Total Daimaru Matsuzakaya	36.2	1.7
Hakata Daimaru	34.4	4.2
Shimonoseki Daimaru	16.1	12.7
Kochi Daimaru	16.3	1.8
Total Department Store Business	35.1	2.2

b) Daimaru Matsuzakaya Sales by Merchandise Category (% change year on year)

Merchandise category	Mar
Men's clothing	22.4
Women's clothing	36.1
Children's clothing	22.3
Other clothing	87.4
Total clothing	34.8
Accessories	26.2
Cosmetics	74.0
Fine arts/jewelry/precious metals	167.2
Other general goods	21.7
Total general goods	110.7
Furniture	128.8
Electric appliances	25.9
Other household goods	39.2
Total household goods	57.5
Perishable foods	4.2
Confectionary	6.3
Delicatessen	2.3
Other foods	32.8
Total foods	9.0
Restaurants & cafés	(1.2)
Services	7.2
Others	30.1
Total	36.2

Notes: *The comparison excludes year-earlier sales of Matsuzakaya Ginza store (closed on June 30, 2013 for the redevelopment of Ginza area and rebuilding).

*Compared to year-earlier sales including Matsuzakaya Ginza store, total sales of Daimaru Matsuzakaya Department Stores and Department Store Business were up 33.9% and 33.1% respectively.

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