

J. Front Retailing Consolidated Business Report January 2015

1. Sales by Segment (% change year on year)

	Jan	Total Sep to Jan
Department Store Business	(2.2)	(1.3)
Parco Business	1.5	1.8
Wholesale Business	9.9	(1.7)
Credit Business	(3.8)	1.5
Other Businesses	27.1	7.8
Total Consolidated	0.8	(0.0)

2. Sales of Department Store Business

a) Sales and Customer Traffic of Each Store (% change year on year)

Store	Jan		Total Sep to Jan	
	Sales	Customer traffic	Sales	Customer traffic
Daimaru Shinsaibashi	2.6	(7.3)	(0.6)	(7.4)
Daimaru Umeda	2.8	(15.8)	4.0	(15.8)
Daimaru Tokyo	3.7	(3.8)	3.0	(5.9)
Daimaru Urawa Parco	(6.5)	(4.9)	(6.8)	(4.1)
Daimaru Kyoto	(1.7)	(10.6)	1.2	(8.2)
Daimaru Yamashina	(5.5)	(5.9)	(6.0)	(7.0)
Daimaru Kobe	(1.7)	(11.8)	(1.1)	(10.1)
Daimaru Suma	(8.6)	(13.7)	(5.9)	(13.6)
Daimaru Ashiya	(6.5)	(10.6)	(4.9)	(9.8)
Daimaru Sapporo	1.1	(10.0)	2.1	(11.9)
Matsuzakaya Nagoya	(4.0)	(7.3)	(0.4)	(6.0)
Matsuzakaya Ueno	(9.7)	(32.6)	(15.7)	(29.3)
Matsuzakaya Shizuoka	(6.1)	(8.2)	(4.0)	(4.7)
Matsuzakaya Takatsuki	(6.0)	(19.4)	(5.5)	(19.9)
Matsuzakaya Toyota	(3.4)	(0.1)	(3.5)	(3.2)
Total Daimaru Matsuzakaya	(1.3)	(11.0)	(0.9)	(10.9)
Hakata Daimaru	(7.4)	(5.8)	(3.8)	(2.6)
Shimonoseki Daimaru	(12.8)	(2.3)	(5.5)	(2.4)
Kochi Daimaru	(5.5)	(3.6)	(4.8)	(1.1)
Total Department Store Business	(2.2)	(10.4)	(1.3)	(10.1)

b) Daimaru Matsuzakaya Sales by Merchandise Category (% change year on year)

Merchandise Category	Jan	Total Sep to Jan
Men's clothing	0.9	2.2
Women's clothing	(3.0)	(0.6)
Children's clothing	(2.7)	(1.4)
Other clothing	(15.0)	(12.4)
Total clothing	(2.8)	(0.7)
Accessories	(6.3)	(5.4)
Cosmetics	12.4	9.4
Fine arts/jewelry/precious metals	17.0	6.1
Other general goods	18.8	28.6
Total general goods	15.3	9.4
Furniture	(19.1)	(17.7)
Electric appliances	29.2	6.5
Other household goods	(4.5)	(6.2)
Total household goods	(7.3)	(8.4)
Perishable foods	(5.5)	(3.0)
Confectionary	(2.9)	(1.6)
Delicatessen	4.0	2.7
Other foods	(2.4)	(5.1)
Total foods	(1.3)	(1.6)
Restaurants & cafés	(5.2)	(4.8)
Services	(32.1)	(22.7)
Others	1.2	(3.4)
Total	(1.3)	(0.9)