

J. Front Retailing Consolidated Business Report October 2015

1. Sales by Segment (% change year on year)

	Oct	Total Sep and Oct
Department Store Business	4.6	3.7
Parco Business	3.2	4.3
Wholesale Business	(6.2)	(6.3)
Credit Business	9.2	6.5
Other Businesses	8.7	7.5
Total Consolidated	4.4	4.0

2. Sales of Department Store Business

a) Sales and Customer Traffic of Each Store (% change year on year)

Store	Oct		Total Sep and Oct	
	Sales	Customer traffic	Sales	Customer traffic
Daimaru Shinsaibashi	18.6	9.4	14.5	4.9
Daimaru Umeda	1.5	(0.9)	4.5	(1.8)
Daimaru Tokyo	5.9	1.0	6.7	2.7
Daimaru Urawa Parco	(4.4)	(4.5)	(2.6)	(2.9)
Daimaru Kyoto	3.8	(1.3)	1.2	(2.6)
Daimaru Yamashina	(2.6)	(3.7)	(2.0)	(3.3)
Daimaru Kobe	4.9	2.5	4.2	0.8
Daimaru Suma	0.7	1.0	(2.1)	(2.1)
Daimaru Ashiya	(0.0)	4.1	(2.0)	3.5
Daimaru Sapporo	4.0	(3.3)	2.2	(2.9)
Matsuzakaya Nagoya	0.5	2.0	1.7	0.2
Matsuzakaya Ueno	1.4	3.0	(2.6)	0.1
Matsuzakaya Shizuoka	6.2	3.7	(2.9)	(0.7)
Matsuzakaya Takatsuki	0.1	(2.5)	(2.7)	(4.3)
Matsuzakaya Toyota	3.1	5.2	2.6	4.4
Total Daimaru Matsuzakaya	4.9	1.2	3.8	0.1
Hakata Daimaru	5.6	(0.0)	5.9	0.1
Shimonoseki Daimaru	(3.8)	(1.9)	(5.4)	(5.8)
Kochi Daimaru	(2.0)	(2.3)	(0.5)	(2.9)
Total Department Store Business	4.6	1.0	3.7	(0.1)

b) Daimaru Matsuzakaya Sales by Merchandise Category (% change year on year)

Merchandise Category	Oct	Total Sep and Oct
Men's clothing	1.8	(0.2)
Women's clothing	5.7	2.6
Children's clothing	7.3	4.2
Other clothing	(3.6)	(4.5)
Total clothing	4.7	2.0
Accessories	3.2	3.3
Cosmetics	27.1	23.0
Fine arts/jewelry/precious metals	20.8	21.8
Other general goods	18.7	17.6
Total general goods	23.2	21.8
Furniture	2.4	4.7
Electric appliances	(46.4)	(40.0)
Other household goods	(9.0)	(7.3)
Total household goods	(8.2)	(6.2)
Perishable foods	1.2	(1.0)
Confectionary	1.4	1.3
Delicatessen	(4.4)	0.4
Other foods	1.6	1.8
Total foods	(0.6)	0.7
Restaurants & cafés	4.7	3.4
Services	9.0	9.3
Others	(7.5)	(6.8)
Total	4.9	3.8

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